

DIAGRAM

DISTRIBUTION SECRETARY

CS-6 COMMUNICATOR

DISTRIBUTION ORG OFFICER

Department 16	Department 17	Department 18
<p>Keynote = Contact</p> <p>DIRECTOR OF PUBLIC CONTACT</p>	<p>Keynote = Involve & Interest</p> <p>DIRECTOR OF PUBLIC SERVICING</p>	<p>Keynote = Sign-Up</p> <p>DIRECTOR OF CLEARING</p>
<p><u>CONTACT PLANNING SECTION</u></p> <ul style="list-style-type: none"> - Publics Research - Surveys - Contact Methods Programming - New Contact Methods Piloting - Files & Library for Promo & PR <p><u>PR AREA CONTROL SECTION</u></p> <ul style="list-style-type: none"> - Image & Appearances - Success - Community PR - Publicity & GO PR Liaison 	<p><u>SERVICE SPACES & LINES SECTION</u></p> <ul style="list-style-type: none"> - Public Rooms - Internal Body Routing - Keeping Lines Clean & Flowing <p><u>INTRODUCTORY LECTURE SECTION</u></p> <ul style="list-style-type: none"> - Intro Lectures Video & Film Plays - Tape Plays <p><u>TESTING SECTION</u></p> <ul style="list-style-type: none"> - Administering 	<p><u>FSM RECRUITMENT & TRAINING SECTION</u></p> <ul style="list-style-type: none"> - FSM Appointments - Supplies - Training - Drilling - Correcting <p><u>GROUPS & MISSIONS FORMING SECTION</u></p> <ul style="list-style-type: none"> - Establishes New Dianetic & Scn Groups & Missions in the Field <p><u>FSM OPERATIONS SECTION</u></p>

Continued.....

Department 16	Department 17	Department 18
<p><u>PUBLIC PROMOTION SECTION</u></p> <ul style="list-style-type: none"> - Advertising - Public Book Ads in Mags - Info Packs - Handouts & Other Div 6 Promo <p><u>BOOK MARKETING SECTION</u></p> <ul style="list-style-type: none"> - Getting Books placed with Distributors & into Bookstores & Promoted - Attends Book Fairs <p><u>SPECIAL CONTACT OPERATIONS SECTION</u></p> <ul style="list-style-type: none"> - Developing & Unlocking New Sources of Contacts & New Public Inflow - Volunteer Ministers, Gung-Ho Groups, OT Committees, Auditors Association <p><u>DIRECT CONTACT & BODY ROUTING SUB-SECTION</u></p> <ul style="list-style-type: none"> - Promo Handout - Book Selling Door-to-Door - Phone Contact for New Public Call-In - Body Routing - Ticket Selling <p><u>CONTACT PROSPECTING SUB-SECTION</u></p> <ul style="list-style-type: none"> - Booking Dept 17 Presentations for the Friends, Contacts etc of Public who have already come in. 	<ul style="list-style-type: none"> - Marking & Evaluating <p><u>TEST CENTERS SUB-SECTION</u></p> <ul style="list-style-type: none"> - Establishment & Running <p><u>PUBLIC EVENTS SECTION</u></p> <ul style="list-style-type: none"> - Tape Play Events - Open Houses - Lecture & Music Shows - Celebration Events - Video/Film Play Events <p><u>PUBLIC CHAPLAIN SUB-SECTION</u></p> <ul style="list-style-type: none"> - Church Services - Ceremonies - Marriage Counselling - Advice & Ministering to Public Needs - Other Chaplain Public Counselling <p><u>PUBLIC SERVICES SECTION</u></p> <ul style="list-style-type: none"> - Public Co-Audits - Group Processing - Special Presentations or Sermons - Public Dept 17 Courses - Extension Courses 	<ul style="list-style-type: none"> - FSM Promo Supplying with Dept 16 Liaison - Rallies - Meetings - Operates Individuals as FSMs - Groups as FSMs - Missions as FSMs - Award Programs - Newsletters and Arbitrations <p><u>TOURS SECTION</u></p> <ul style="list-style-type: none"> - Touring the Field - Uses Dept 17 to give presentations <p><u>PUBLIC REG SECTION</u></p> <ul style="list-style-type: none"> - Signs Up Public In From Dept 17 - Resigns Up Dept 17 Public Service Completions & Basic Course Students - Signs Up Friends & Contacts of Public In - Sells Dept 17 Services, Basic Crses & Org Major Services & Books. <p><u>REMOTE REGS UNIT</u></p> <ul style="list-style-type: none"> - Remote Reges Cultivating and Utilizing

Department 16	Department 17	Department 18
- Plus "Bring Your Friends" Drive-In Functions		
PRODUCT: NEW PUBLIC & BROAD FIELD CONTACTED AND FLOODED IN.	PRODUCT: NEW PUBLIC, BOOK BUYERS AND FIELD INVOLVED AND INTERESTED IN SCIENTOLOGY TO THE REG.	PRODUCT: DEPT 17 PRODUCTS, NEW PEOPLE, FIELD AND BOOK BUYERS SIGNED UP OR RESIGNED FOR PAID DEPT 17 OR SIGNED FOR MAJOR ORG SERVICES.
<p style="text-align: center;"><u>DIV 6 VFP</u> AN ORG WELL SUPPLIED WITH NEW PUBLIC AND PUBLIC SUPPORT.</p>		

